**SCOTTISH GROCER FEATURE SYNOPSIS**
February 2027

# Forecourts

Editorial contacts for this feature are:
Giles Blair giles.blair@peeblesmedia.com 0141 567 6074
Callum McDade callum.mcdade@peeblesmedia.com 0141 567 6032
Deadline for editorial submission Wednesday 6th January

• *We're keen to have opinions, thoughts and predictions on the following topical issues as well as general market information such as market share, market trends and details of brand activity.*
• *It's always very useful to receive images – 300 dpi if possible. Good images include product shots, pictures of people quoted in the copy, and pictures of advertising and marketing activity.*
• *And please feel free to provide anything else you think is relevant.*

Forecourt retailing has evolved beyond just filling up the car and can now become something more of a destination store. In this feature, we'll look at the key trends affected Scottish forecourt stores and how retailers can use these to ensure their store sticks out from the rest. We would welcome comments on the following:

• In your view, how did forecourt retailers rise to the challenges of the continuing volatility in the market and price fluctuations during 2026?

• What are the key trends within forecourt retailing at the moment? Where are the biggest opportunities with the highest margins for retailers?

• How important is a smart forecourt interior to successful retailing? What advice could you offer to a retailer looking to revamp their forecourt?

• What facilities should retailers consider investing in on the fuel side of their forecourt business? Are there any new technologies to consider in terms of payments, alternative fuels or electric charging? Are there any other forecourt solutions that retailers should consider, such as car wash and laundrette facilities?

• Are there any food-to-go services you would recommend retailers to consider adding to their forecourt store?

• What merchandising/ranging advice can you offer forecourt retailers? What is the key to creating a store flow that works for a forecourt? How might this differ from other c-store sites?

• How can forecourt operators tackle the growing problem of fuel theft through drive-offs and "no means of payment"?