

SCOTTISH GROCER FEATURE SYNOPSIS

MARCH 2019 EDITION

WHOLESALE FEATURE

Editorial contact for this feature is

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Deadline for editorial submission **Monday 28th January, 2019**

- *We're keen to have opinions, thoughts and predictions on the following topical issues as well as general market information (for example market share, market trends and details of brand activity)*
- *It's always very useful to receive images - 300 dpi if possible. Good images include product shots, pictures of people quoted in the copy, and pictures of advertising and marketing activity*
- *And please feel free to provide anything else you think is relevant*

With a variety of mergers, acquisitions and takeovers shaking up the wholesale world, the industry has faced a fair amount of change. In this feature we will look at the wholesale industry in Scotland and the new opportunities coming out of the industry. From wholesale firms serving local community retailers in Scotland we are keen to hear about:

- The service you offer in either or both delivered wholesale or cash & carry
- Any recent developments in your services.
- Developments in the specialist services you offer (eg chilled and frozen foods, confectionery etc)
- Any significant technological developments - eg online services, mobile apps, stock-checking etc
- Any developments in your management team.
- If applicable, developments in your symbol / fascia / retail club operations
- Your thoughts on how consolidation in the marketplace (recent mergers/acquisitions etc.) will affect the offer available to independent retailers.

